



Kate Neville

Leadership Development | Change Management | Communicating Across Differences

For more than 12 years, Kate Neville has provided executive coaching and facilitation services to organizational leaders and managers, helping them to increase capacity, leverage potential and produce results. Her clients include prominent professional services firms, technology companies, financial services institutions, and major nonprofit organizations.

Kate brings substantial management and policy experience to her work and has expertise in communication skills, emotional intelligence, and conflict resolution. Her ability to develop strategies, tools, and materials that build skills and communicate concepts in ways audiences can absorb and incorporate into their work has helped numerous organizations and individuals achieve their goals.

Working one-on-one, she has coached managers and leaders in developing capacity to manage change, operationalize strategy, lead teams, manage performance, and enhance executive presence. In working with her, clients report heightened confidence in surpassing expectations, a sense of stability and energy that helps sustain them over time, and new perspective that often has far-reaching ramifications.

Working with organizations, Kate creates and facilitates interactive skill-building programs for managers promoted into organization-wide leadership roles and executives taking on new responsibilities. These programs include adapting to change, communicating across differences, delegating with clarity, delivering constructive feedback, and developing professional relationships.

Kate has substantial experience facilitating high-stakes conversations and meetings and presents frequently on topics related to professional leadership and advancement. She is an active member of numerous professional and community organizations.

Kate graduated *magna cum laude* from Princeton University, earned a law degree *cum laude* from Harvard Law School, and is a graduate of Coro Leadership New York and the New Ventures West coaching program. She is an ICF Professional Certified Coach (PCC) and is certified in the Hogan Assessment Suite. A former New Yorker and Texan, she currently resides in Washington, DC, and works with clients across the country.